

DiSC® Classic Profiles

Organizations need training solutions that meet their needs—even when those needs are constantly changing. DiSC® Classic can help.

With more than 30 years of proven reliability and over 40 million users, Inscape's *DiSC Classic* profiles are used worldwide in dozens of training and coaching applications, including organizational development and performance improvement. *DiSC Classic* can help improve communication, ease frustration and conflict, and develop effective managers and teams.

The Profiles

DiSC Classic 2.0

A personalized report with a conversational style that enhances the original DiSC instrument. Plus, an expanded narrative that brings the Intensity Index to life.

DiSC Classic 2 Plus

The *DiSC Classic 2.0* profile "Plus" six supplemental reports. Choose an application-focused report based on your particular needs and customize your training.

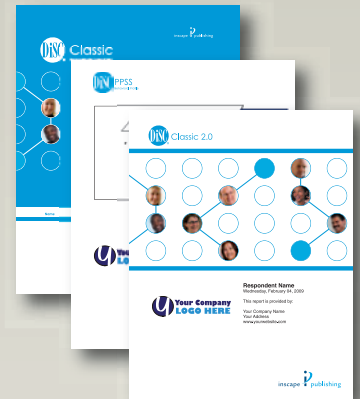
DiSC PPSS

Bulleted, succinct feedback that's all about the individual. *DiSC PPSS* provides personalized information to help people apply DiSC learning in a variety of business applications.

DiSC Classic paper profile

The original hand-scored paper DiSC profile used with organizations across the globe for over thirty years, this flagship instrument helps individuals improve communication and reduce conflict.

Profiles are sold separately and can be used on their own, with your own facilitation, or with the *DiSC Classic Facilitation System*.



Set the Standard for Self-Understanding

DiSC provides a non-judgmental language for exploring workplace behaviors. *DiSC Classic* can help employees at all levels:

- Understand their own behavior
- Learn how and when to adapt their behavior
- Improve communication
- Promote appreciation of differences
- Enhance individual and team performance
- Reduce conflict
- Create and maintain client relationships
- Manage difficult customer service situations



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Exclusively for DiSC® Classic and DiSC PPSS

DiSC Classic Facilitator Report

Provides individual data, a composite of your group's DiSC styles, and information on how DiSC styles can affect your organization's culture.

DiSC Classic Group Culture Report

Helps you determine the group's DiSC culture, explore its advantages and disadvantages, discuss its effect on group members, and examine its influence on decision making and risk taking.

DiSC Classic Team View Report

Provides at-a-glance comparisons of individual profiles.

Supplemental Reports

Six additional reports that extend the insights of *DiSC Classic 2.0* and *DiSC PPSS*.

- Strategies for Creating a Positive Relationship
- Relating to People and the Environment
- Strategies for Managing
- Approach to Managing Others
- Strategies for Sales Management
- Approach to Selling

ABOUT INSCAPE PUBLISHING

Inscape Publishing, Inc., headquartered in Minneapolis, Minnesota, is a leading developer of DiSC-based corporate training and assessment solutions.

With a global network of nearly 1800 independent distributors, Inscape's solution-focused products are used in thousands of organizations, including major government agencies and Fortune 500 companies.

Every year, more than a million people worldwide participate in programs that use an Inscape assessment. Inscape products have been translated into 30 different languages and are used in 70 countries.

For more information about Inscape Publishing and DiSC Classic products, visit www.discclassic.com.



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Associated Employers
2727 Central Ave Ste 2
Billings, MT 59102
Offices in Missoula and Helena
406-248-6178
www.associatedemployers.org