





Management Excellence A Leadership & Management Development Seminar Series

Today's leaders have varying levels of relationships and responsibilities with their staff. Leaders are coaches, counselors,

Leaders who attend this seminar will develop individual, one-on-one and group competencies needed to keep pace with their evolving leadership roles and responsibilities.

Course Code: LMD-0319

problem solvers and goal setters. This seminar will explore how today's leaders can maintain technical expertise while demonstrating an effective style of leadership. Competencies that will be gained from this session include personal, interpersonal and group skills. Leaders will be able to apply these skills in the arenas of one-on-one situations, facilitation of group performance and becoming an overall effective leader.

HOW YOU WILL BENEFIT

- Analyze and enhance your interpersonal skills to help you communicate, listen, and handle conflict in the workplace
- Learn how to be more influential with others
- Recognize your Strengths and Development Opportunities and how to minimize your weaknesses by maximizing your strengths
- Enhance your performance management abilities
- Learn how to maximize results while managing group dynamics

WHAT YOU WILL COVER

- ✓ DiSC Personality Profile
- ✓ Communication
- ✓ Conflict Management
- ✓ Performance Management/Dialogue/Coaching
- ✓ Discipline/Termination/Performance Appraisals
- ✓ Team Building
- ✓ Developing the Leader

Cost:

AE Member \$550* Additional Member \$400 Non-Member \$700* Additional Non-Member \$575



8:30 am -	· 4:30 pm			
Location	Facility	Day 1	Day 2	Day 3
Missoula Billings	Solstice Building AE Training Rooms	03/14/2019 04/03/2019	03/21/2019 04/10/2019	03/28/2019 04/17/2019

Critical Compliance Training for HR Professionals

When it comes to regulatory compliance, there are certainly danger zones that every business needs to stay on top of; with this "compliance check-up" course, you'll find out how healthy your organization is when comparing to HR Best Practices.

This seminar is geared towards Human Resource professionals and practitioners, management level staff, and business owners

Course Code: CCTH-0319

HOW YOU WILL BENEFIT

Why compliance training? The concept of compliance is to make sure that organizations act responsibly. The advantages of developing effective compliance processes are many:

- Provides overall strategy to protect your organization;
- Arms staff with knowledge and tools to apply the concepts;
- Contributes to a culture of compliance; and
- May mitigate damages in enforcement actions



LEARNING OBJECTIVES

We offer contemporary solutions to help you navigate these hot spots:

- The tricky triad of ADA/FMLA/Worker's Compensation
 - Practical Guidelines with real life scenarios
 - Interplay when managing leaves of absence and return-to-work
 - Overcoming overlap challenges
- Foundations of Wage & Hour
 - Exempt/Non-Exempt Classifications how it affects pay and how to apply leave
 - FLSA Basics wage and overtime requirements
 - o On-call, travel, and training wage rules
 - Reductions in pay
- How to Survive Enforcement Actions
 - Discrimination Claims and Hearings
 - EEO and AAP Reporting Requirements; what to expect in an audit
 - ICE Audits (I-9's and Immigration reform)
 - Unemployment Claims and Appeals

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l	8:30 am - 4:30 pm			
l	CITY	FACILITY	DATES	
l	Bozeman	Best Western GranTree	03/19/2019	
I	Missoula	Solstice Building	04/30/2019	
I	Great Falls	Centene Stadium	05/08/2019	

Cost:

AE Member	\$160*	Additional Member	\$115
Non-Member	\$225*	Additional Non-Member	\$180

Drug & Alcohol:

Reasonable Suspicion Certification for Supervisors

HOW YOU WILL BENEFIT

- Learn how to identify the signs, symptoms and effects of alcohol or controlled substance use
- Learn how to approach an employee and initiate reasonable suspicion testing
- Learn proper documentation techniques
- Tips on how to deal with difficult situations

WHAT YOU WILL COVER

- Current regulations
- Mandated reasonable suspicion for supervisors training

WHO SHOULD ATTEND

Owners, managers, supervisors and human resource professionals will benefit by attending this seminar.

Cost: AE Member \$ 75 Non-Member \$100 State and Federal regulations require that supervisors of employees subjected to reasonable suspicion drug and alcohol testing attend a total of two hours of training on alcohol abuse and controlled substance use. The training will assist supervisors in determining whether reasonable suspicion exists to require an employee to undergo testing. The training shall include the physical, behavioral, speech, and performance indicators of probable alcohol misuse and use of controlled substances.

Course Code: RSCS-0519

Course Code: ELHR-0519



Location	Facility	Date	Time
Billings	AE Training Rooms	05/21/2019	9:00 am - 11:30 am
Missoula	Solstice Building	05/23/2019	9:00 am - 11:30 am

Employment Law Seminar

Do you need to obtain a more thorough understanding of the vital responsibility of Human Resources? This seminar focuses on technical aspects as well as the operational and administrative issues Human Resource Managers face today. Various aspects of Employment Law are covered.

HOW YOU WILL BENEFIT

- Avoid costly litigation
- Confidently deal with complex employment law and employee relations issues
- Develop policies and procedures that do not violate federal statutes
- Protection from the damaging effects of uneducated employment decisions
- Gain knowledge and understanding from the legal experts from an area law firm

This class is intended for experienced and new Human Resource professionals, as well as non-human resource managers, who need to gain a better understanding of personnel-related issues.





WHAT YOU WILL COVER Attorney Presentation:

- Montana Employment Basics to Include Wrongful Discharge
 - Discussion to Include Layoffs/Reductions in Force
- Americans with Disabilities Act (ADA)
 - Discussion to Include Navigating Mental Health Situations
- Family Medical Leave Act (FMLA)
 - Discussion to Include How to Navigate, What Happens When Leave Expires, and How to Calculate Rollback
- Workers' Compensation

8:30 am - 4:30 pm			
CITY FACILITY DATE		DATE	
Billings	AE Training Rooms	05/02/2019	

Cost:

AE Member	\$160*	Additional Member	\$115
Non-Member	\$225*	Additional Non-Member	\$180

Identy Theft - Lunch & Learn

12:00pm to 1:00pm

Approximately 15 million United States residents have their identities used fraudulently each year with financial losses totaling upwards of \$50 billion. Attend this lunch n' learn to learn about the various types of Identity Theft. Heidi Knudson with Altana Federal Credit Union will also speak to ways to prevent Identity Theft and how to protect yourself.

CITY	FACILITY	DATE
Billings	AE Training Rooms	05/08/2019

Cost: \$20 (Lunch provided)

Course Code: AS-0519

Active Shooter (*Limited to 50 participants)

The world we live in today has numerous and everchanging threats, but the risk of an active shooter incident has captured the attention of leaders across all segments of our communities. This seminar will help participants understand the risks while building a "toolbox" of response options that will help increase the chances of surviving an active shooter incident. Participants will gain knowledge that could help themselves and their coworkers if they encounter an active threat situation.

Anyone interested in being better prepared for the threat of an active shooter should attend this seminar. Participants will leave with increased capability to help themselves and others survive one of the scariest threats we face today.

WHAT YOU WILL COVER

- The History of Active Shooter Incidents
- The Profile of an Active Shooter
- The Run, Hide, Fight Response Framework
- First Care Provider Overview
- Stop the Bleed
- Law Enforcement Interaction

HOW YOU WILL BENEFIT

- Analyze active shooter incidents and the people who perpetrate them in order to recognize patterns of behavior leading to violence
- Build a "toolbox" of basic tactics to escape from, hide from and/or resist an active shooter
- Recognize good and bad locations to seek shelter from an active shooter
- Learn the fundamental skills of a First Care
 Provider that may be used to save lives in the
 immediate aftermath of an active shooter incident
- Recognize the vital steps of law enforcement interaction necessary during a violent crime response

Cost:	AE/MSSC Member	\$125
	Additional Member	\$ 95
	Non-Member	\$150
	Additional Non-Member	\$125

PRESENTED BY:

Jason P. Mahoney, AAS, NRP, CHEP, CHSP, CHCM, NHDP-BC

Jason Mahoney has been an emergency responder in Montana for over nineteen years. He has worked as an EMT, Paramedic, Deputy Sheriff, Deputy Coroner and Emergency Manager in Billings since September 15, 1999 when he began working for American Medical Response. After nearly ten years with St. Vincent Healthcare in Billings as their Trauma Education and Injury Prevention Coordinator and then their Emergency Preparedness Coordinator, Jason went out on his own at the beginning of 2018. His company, 373 Consulting, provides EMS and Emergency Management training and education throughout the region. Jason is also the Pediatric Liaison to the Montana Emergency Medical Services for Children (EMSC) program and the Public Health Emergency Preparedness (PHEP) Coordinator for Carbon County. Finally, Jason is the Chair of the Southern Region Health Care Coalition, a member of the Montana Altered Standards of Care Workgroup and a board member for Safe Kids Yellowstone County, Billings CPR Saturday and the Montana Safety Services Council.

8:30 am - 12:00 pm			
CITY	FACILITY	DATE	
Billings	AE Training Rooms	05/07/2019	

^{*} Register at least 14 days prior to the start of the training and receive a \$15 Early Registration Discount.

Note: Discounts DO NOT apply to Additional Members or Additional Non-Members.

CANCELLATION POLICY:

If you must cancel, please do so at least 2 business days prior to the start of training. Any cancellations received with less than 2 business days notice, will be billed as follows: \$30 for our Reasonable Suspicion class, \$50 for any half-day class, \$75 for any full-day class or \$100 for the Management Excellence Series. Please call our office at 406.248.6178 or email reg@aehr.org to cancel. Substitutions are welcomed with prior notice.

^{*} This class does not qualify for CEU credit



Webinars are held from noon to 1 p.m.





Spring 2019 Webinar Serie

Cost per webinar:

AE Member Companies - \$60 Non-member Companies - \$95 Price is for one (1) login. Additional logins are available for \$5 ea.

Navigating the Multi-Generational Workforce Date: 03/06/2019

- Generations defined
- Changes in how we do business today
- Communication and conflict resolution
- Advantages of a diverse workforce
- · Recruitment and retention

Confronting & Coaching the Problem Employee

Date: 03/20/2019

- Tips to confront
- Importance of effective listening
- Coaching process
- Coaching performance vs. behavior
- · Where it goes next

Fundamentals of Compensation Plans Date: 04/03/2019

- The importance of both internal equity and external market data
- The advantages and limitations of each
- The process
- Communication
- Implementation

Not available for the live version?

If these times do not fit your schedule, recorded versions are available for purchase on our website two days after the live version.



"Associated Employers is recognized by SHRM Development Credits (PDCs) for the SHRM-CP^{ŚM} or SHRM-SCPSM."

Social Media in the Workplace: What Is an Employer to Do? Date: 04/17/2019

- Policy "do's" and "don'ts"
- Discipline/termination for social networking infractions
- Generational characteristics and differences
- Fear of handling difficult employee behaviors
- Tips to confront

Board of Directors Development: Understanding and Applying the Difference Between Governance and Management Date: 05/01/2019

- Understanding the Board's role: make policy, plan for the future, and monitor results
- Understand the Board and Administrator Relationship
- Teamwork
- Effective board meetings
- · Board skills to strengthen accountability

Respect & Diversity in the Workplace Date: 05/08/2019

- · Ten commandments of good manners
- Cost of rudeness
- Telephone, cellular phone, and email etiquette
- Benefits of diversity
- Core values

To Register:

Phone: 406.248.6178 | Email reg@aehr.org Online: www.associatedemployers.org

> "Associated Employers is a recognized provider of recertification credits. HR Certification Institute® (HRCI®) pre-approved these program for 1 HR (General) credit per hour of instruction towards aPHR™ PHR®, PHRca®, SPHR®, GPHR®, PHRi™ and SPHRi™ recertification.

